YOUR  
LOGO

**COMPANY NAME**

HEALTH TECH PARTNERSHIP PROPOSAL

Prepared by:

**[Client Name]**

**[Contact information]**

**[Date]**

# Introduction

Thank you for the opportunity to present this proposal. At [Your Company Name], we believe in the power of technology to transform healthcare. This proposal outlines a strategic partnership opportunity to combine our digital health capabilities with [Partner Organization Name]'s mission and expertise.

# Opportunity Overview

[Partner Organization Name] is exploring strategic partnerships to advance digital health, improve patient outcomes, and scale innovation within healthcare systems.

# Proposed Partnership

We propose a strategic health tech partnership that includes:  
  
- Technology integration (API, platform, or software-as-a-service)  
- Joint go-to-market initiatives  
- Co-development of new solutions  
- Data-driven health improvement pilots

# Scope of Collaboration

Our partnership can include:  
  
- Access to our health tech platform or tools  
- Clinical data exchange (HIPAA/GDPR compliant)  
- Shared analytics and reporting dashboards  
- Joint marketing and thought leadership  
- Pilot program execution and evaluation

# Timeline

Expected phases of collaboration:

|  |  |  |
| --- | --- | --- |
| Phase | Description | Estimated Date |
| Exploration | Define objectives and structure | [Start Date] |
| Integration Planning | Align teams and technologies | [Date] |
| Pilot Execution | Deploy joint program or integration | [Date] |
| Review & Expansion | Analyze results and scale | [Completion Date] |

# Partnership Benefits

Benefits for [Partner Organization Name] include:  
  
- Early access to cutting-edge health tech tools  
- Enhanced service delivery and patient engagement  
- Increased visibility in health innovation spaces  
- Revenue or cost savings from tech integration

# About Us

[Your Company Name] is a leader in health technology innovation, helping organizations deliver better care through digital platforms and smart data tools.  
  
- Founded: [Year]  
- Specialties: Remote monitoring, patient engagement, AI/ML analytics  
- Mission: To make healthcare more connected, personalized, and efficient

# Case Studies / Testimonials

Case Study: [Health System or Client Name]  
  
- Project: Remote monitoring program for chronic care  
- Outcome: 20% improvement in adherence and reduced readmissions  
  
Testimonial:  
“[Your Company Name] helped us turn technology into real clinical results.” — [Client Contact Name]

# Terms and Conditions

Confidentiality: All shared data and strategies remain confidential.  
IP Rights: Jointly developed assets may be co-owned as defined in final agreement.  
Costs: Each party responsible for its own costs unless otherwise agreed.  
Termination: Either party may withdraw with [X] days’ notice in writing.

# Acceptance

To move forward with this health tech partnership, please sign below.  
  
Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Name: [Authorized Representative Name]  
Title: [Title]  
Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_