YOUR  
LOGO

**COMPANY NAME**

CLOUD MIGRATION PROPOSAL

Prepared by:

**[Client Name]**

**[Contact information]**

**[Date]**

# Introduction

Thank you for considering [Your Company Name] for your cloud migration project. We specialize in secure, efficient migration strategies that help businesses transition seamlessly from on-premise systems to cloud infrastructure.  
  
This proposal outlines how we can support [Client Name] in migrating data, applications, and workflows to a cloud environment.

# Problem or Opportunity

[Client Name] is looking to reduce IT overhead, improve scalability, and enable remote access by migrating to the cloud. Current infrastructure may be limiting flexibility, security, or performance.

# Proposed Solution

We propose a structured cloud migration strategy, including assessment, planning, execution, and validation, tailored to your business needs and desired cloud platform.  
  
Key Benefits:  
- Enhanced scalability and uptime  
- Improved data security and backup  
- Reduced infrastructure maintenance costs

# Scope of Work

Our cloud migration services include:  
  
- Current infrastructure and workload assessment  
- Cloud architecture planning and configuration  
- Data and application migration (lift-and-shift or re-platforming)  
- Post-migration testing and validation  
- User training and documentation

# Timeline

Estimated phases and schedule for migration project:

|  |  |  |
| --- | --- | --- |
| Milestone | Description | Estimated Date |
| Assessment | Review infrastructure and cloud readiness | [Start Date] |
| Planning | Define cloud architecture and migration path | [Date] |
| Migration Execution | Move data and apps to cloud | [Date] |
| Validation & Go-Live | Testing and production cutover | [Completion Date] |

# Pricing

Estimated pricing for cloud migration services:

|  |  |  |
| --- | --- | --- |
| Service | Description | Cost |
| Assessment & Planning | Strategy and architecture design | [Amount] |
| Data & App Migration | Execution of migration tasks | [Amount] |
| Testing & Validation | Pre- and post-migration QA | [Amount] |
| Support | 30-day post-migration support | [Amount] |
| Total |  | [Total] |

# About Our Company

[Your Company Name] is a cloud solutions provider with deep experience in cloud strategy, migration, and management.  
  
- Experience: [X] years in cloud infrastructure  
- Platforms: AWS, Microsoft Azure, Google Cloud, DigitalOcean  
- Mission: To modernize IT environments through smart, secure cloud adoption

# Case Studies / Testimonials

Case Study: [Previous Client Name]  
  
- Project: Migration from legacy servers to AWS  
- Outcome: 40% cost savings and 99.99% system uptime post-migration  
  
Testimonial:  
“[Your Company Name] handled our cloud move with zero downtime and full transparency.” — [Client Name], [Title], [Company]

# Terms and Conditions

Payment Terms: 50% deposit upfront, 50% upon completion.  
Access: Client to provide infrastructure and system access as needed.  
Support: 30-day post-migration monitoring and support included.

# Acceptance

To begin your cloud migration project, please sign below.  
  
Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Name: [Client’s Printed Name]  
Title: [Client’s Title]  
Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_